

# THE TALE OF TWO NETWORK DEPLOYMENTS



**Smart Out-of-Band (Smart OOB™)** by Opengear is a remote management solution used to monitor and manage your network devices even when your primary network goes down.

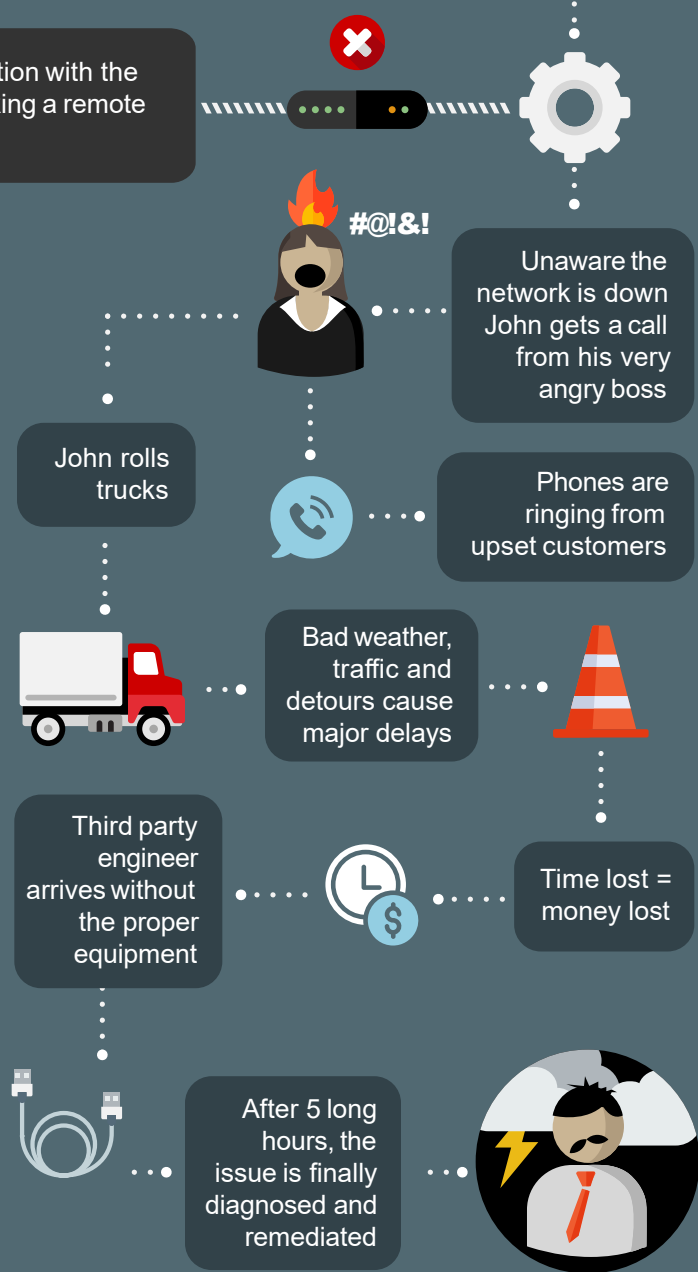
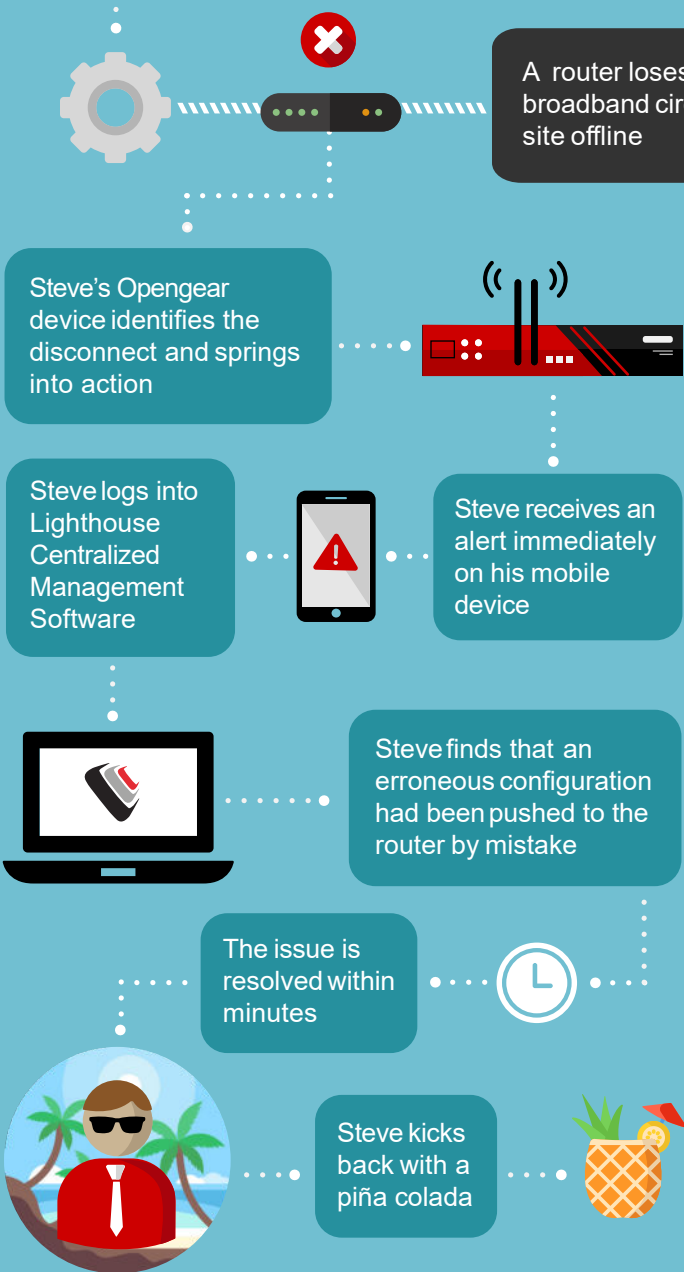
Learn why *Smart OOB* is a necessity for always-on access during any deployment.<sup>1</sup>



**Meet Steve**  
Steve is prepared for any network disruption with *Smart OOB* by Opengear



**Meet John**  
John does not have *Smart OOB* by Opengear and is about to have a very bad day



## WITH SMART OOB

**\$** DOWNTIME COSTS A FRACTION OF INDUSTRY STANDARDS

**🕒** NETWORK OUTAGES ARE REMEDIATED IN MINUTES

**0** TRUCK ROLLS PER MONTH

## WITHOUT SMART OOB

THE AVERAGE COST OF DOWNTIME IS \$5600 PER MINUTE<sup>2</sup> **\$**

THE AVERAGE LENGTH OF A NETWORK OUTAGE IS 5 HOURS<sup>3</sup> **🕒**

TRUCK ROLLS PER MONTH<sup>3</sup> **8**

**Make your next deployment a happy tale. Don't be like John, get Smart OOB.**